

## A 2015 Perspective

In some ways, these days, financial advisors and their clients are seeing the financial world a little differently. It's normal. We are human. Our societies are built on a calendar that starts January 1. Investment returns and taxes are calculated, weighed and measured on a quarterly basis. And yet, financial advisors design strategies that last as long as their clients do.

We get it. We are human also. We celebrate the New Year. We use a calendar. For the moment, however, we suggest resisting calendar measurement, comparing your progress to year-end standards of the DOW and Standard & Poor's 500. We think a broader reflection is merited. Why? Think "disjunction"; defined by Webster's dictionary as *a lack of connection between things that are related or should be connected*.

- The U.S. is in an economic recovery. The rest of the world, not so much.
- U.S. stocks have been rising. They may no longer be cheap. Outside of the U.S., many stocks lost money in calendar year 2014.
- The rise of the U.S. dollar and the fall of energy prices reflects the U.S. Economic Renaissance (see our website [www.davidsonwealthmgt.com/publications](http://www.davidsonwealthmgt.com/publications), 2013, A U.S. Economic Renaissance – June 2013).
- The rest of the world is in varying degrees of distress. Deflation and stagnant economies are common - impacting their stocks. The strong U.S. dollar is presently hurting investment returns on assets invested outside the U.S. (Since we employ a global asset allocation in many cases - your portfolios might reflect this.)

**10-year outlook for a long-term plan.** Not every asset or strategy works in a given year. Our analysis leads us to believe in an global economic recovery. If so, we believe international and especially emerging markets could be attractive to a long-term strategy. Relatively, the United States looks a little expensive. Our long-term growth models are built around long term capital market assumptions provided by Wells Fargo Advisors. They include a number of asset categories, in addition to the U.S. to achieve diversification. We believe diversification is a prudent way to help investors succeed financially.

**One year outlook. Simple. We do not know. Our review of numerous 2014 forecasts made last year, suggest that calendar forecasts are not particularly helpful to successful investing.** Several possible outcomes exists, however, for consideration. Given uncertainty, we believe that investors should consider rebalancing around a strategic plan. (This may not provide the best returns but, certainly not the worst, in our view.)

**Below are a few of the many economic outcomes that may occur during 2015.**

1. Continuation of current conditions; steady U.S. GDP and corporate earnings growth, strong U.S. dollar, the Federal Reserve interest delays raising interest rates. Could this lead to a scenario where the rest of the world "buys America" and the U.S. stock market experiences a "melt up"? If so, 2015

could be a great year for U.S. stocks, leading to a possible “bubble”. “When do you get off a moving train?”

2. “Sell Wall Street, buy Main Street”. This quote, attributed to Merrill Lynch's Michael Hartnett, suggests a strong U.S. economy in 2015. If so, he forecasts the Federal Reserve could raise interest rates sooner-faster-higher. His theory follows that the US dollar rises in price more versus the world's currencies implying U.S. corporate profits weaken and U.S. stocks stagnate.

3. A crisis. Somewhere, somehow, strategists always worry about geopolitical events. In 2014, these events did not produce a major sell off. What about during 2015?

In short, the above scenarios do not cleanly fit a calendar. We understand that you will measure your results by a calendar. However, except for known and planned events, do you really want us to invest your money that way?

### **What we pledge to do for you in the calendar year of 2015.**

- Remember why your customized strategy was constructed to begin with.
- Stay the course. Remember, “time in the market, not timing the market.”
- We pledge to honor what we stated in our annual report- rely on an Envision®, plan for your retirement income, meet with you more often, and of course, listen.
- Stay vigilant with our monitoring of world events; Federal Reserve, oil prices, economic data, corporate earnings and how politicians “talk” about events. Daily portfolio monitoring and management.
- Re-balance strategic portfolios. Avoid getting greedy. Do not chase last calendar year performance.
- We will not over think, over allocate and guess calendar 2015’s winners. Who guessed 2014 winners? (In order-biotechnology, REIT’s, electric utilities and the 20-year U.S. Treasury bond.)
- Keep perspective and broaden the discussion.
- Report your progress on a calendar basis, because that is the way the world seems to work.
- Remember your birthday. A good reason to use a calendar!

*While the above reflects our outlook, philosophy, and process, we credit John Authers, FT.com, January 2nd, 2015 article entitled Steady Re-balancing is Key to a Prosperous New Year All Around. This article helped us organize our thoughts.*

Welcome to 2015!

Davidson Wealth Management of Wells Fargo Advisors.

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